KONIAG TECHNOLOGY SOLUTIONS

An Alaskan Native Owned
8(a) Certified Disadvantaged
IT Solutions and Services
Company

Agency Requirement Process

Competitive Acquisition Strategy

- **Compete** — Little Direct Communication
- **Protest?**
  - No
  - Yes
- **Protest Process**
  - Delay
  - Disruption of Mission
  - Rework
  - Cost
- **Protest Upheld**
  - No
  - Yes
    - Recompete?
    - Re-Award?
- **Award**
- **Requirements Growth?**
- **Recompete or Contract Mod**
- **Expiration of Options**
- **Start Over**

Non-Competitive Acquisition Strategy ANC 8(a)

Direct Communication Through Every Phase of Procurement!

- **Sole Source Award**
- **Requirements Growth?**
- **Direct Tasking**

- Expedited Timeline
- Non-Protestable
- ANC: No Dollar Ceiling
- Flexible
- Subcontracting Team Development
- Sole source Awards with Direct Negotiations

As a performance oriented Alaskan Native Owned Corporation enrolled in the 8(a) program, Koniag Technology Solutions is able to take advantage of a streamlined acquisition process under Federal acquisition regulations to the benefit of our potential clients:

- No dollar threshold or Ceiling for Sole Source Awards
  - Awards are not subject to sole source ceilings.
- Eligibility Rights under the award is NON-Protestable.
- Sole source award to an ANC 8(a) Firm in lieu of formal A-76 process.